



**ANDREAS SCHUHMACHER**  
Managing Director

**A NEUMANN & ASSOCIATES, LLC**  
Postal Box 500  
84 First Ave  
Atlantic Highlands  
New Jersey  
07716



**FOCUS**

- Valuations: Independent, 3rd party “fair market appraisal” for many different purposes; no obligation to sell - updates within 24 months
- M&A Advisory: From valuation to confidential marketing to due diligence to closing, we help business owners sell their business while maintaining complete confidentiality and maximizing financial return

**EDUCATION and  
EXPERIENCE**

- University of Tübingen, Diploma (Master’s) in Economics, graduated cum laude
- 26 years with German Group for Medical Disposables: Regional Manager, Director of National Accounts, Director of Marketing, working with clients and vendors nationwide, as well as in North and South America, Central and Northern Europe
- 2 years Commercial Real Estate Advisor, licensed in NC and SC, representing tenants, landlords and buyers of industrial properties, office, and Flex spaces

**WHAT OUR  
CLIENTS CAN  
EXPECT**

- Professional Approach – over 3 decades experience and nationwide network
- Confidentiality – maintained and preserved at every step of the process
- Efficient Marketing – pinpointed execution maximizes exposure
- Qualified Buyers – pre-qualification process ensures no wasted effort
- Cost-Efficiency – no retainer or consultation fees limits seller’s risks
- Success – 85% of viable businesses sold within 12 months of engagement

**PROFESSIONAL  
MEMBERSHIPS  
and LICENSES**

- NC and SC Real Estate Licenses
- German American Chamber of Commerce
- Multiple NC Chambers of Commerce
- CREW Charlotte
- Rotary Club Fort Mill, SC

**ACTIVITIES**

- Charlotte Master Chorale
- Columbia Sailing Club
- Upper Palmetto YMCA