



ANDREW T. CREFELD
Managing Director



A NEUMANN & ASSOCIATES, LLC
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Atlantic Highlands
New Jersey
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FOCUS

- Valuations: an independent, 3rd party “fair market appraisal” for many different purposes – no obligation to sell – updates within 24 months
- M&A Advisory: from valuation to marketing to due diligence to closing, we help business owners sell their business while maintaining complete confidentiality and maximizing financial return, 3rd party “fair market appraisal” for many different purposes; no obligation to sell - updates within 24 months

EDUCATION and EXPERIENCE

- Exited Founder who raised over \$8M in capital, scaled a national service operation, and successfully led the company through two rounds of due diligence to a completed sale
- United States Air Force Officer who directed global initiatives to modernize and strengthen base network operations
- Cedarville College — Bachelor of Science, Electrical Engineering

WHAT OUR CLIENTS CAN EXPECT

- Professional Approach – over 3 decades experience and nationwide network
- Confidentiality – maintained and preserved at every step of the process
- Efficient Marketing – pinpointed execution maximizes exposure
- Qualified Buyers – pre-qualification process ensures no wasted effort
- Cost-Efficiency – no retainer or consultation fees limits seller’s risks
- Success – 85% of viable businesses sold within 12 months of engagement

PROFESSIONAL MEMBERSHIPS and LICENSES

- Licensed Multiple TN and AL Chambers of Commerce
- TN Real Estate Licensee

ACTIVITIES

- Church Operations Director
- Quality time with family (wife, 2 girls and a boy) and friends