



STEPHEN ESPOSITO
Managing Director

A NEUMANN & ASSOCIATES, LLC



**Postal Box 500
84 First Ave
Atlantic Highlands
New Jersey
07716**

FOCUS

- Valuations: Independent third-party "fair-market appraisals" for various purposes—no obligation to sell, with updates provided within 24 months
- M&A Advisory: Comprehensive support from valuation to marketing, due diligence, and closing, helping business owners sell their businesses while maintaining complete confidentiality and maximizing financial returns

**EDUCATION and
EXPERIENCE**

- Bachelor of Business Administration, University of Pittsburgh
- Juris Doctor, Temple University School of Law
- 30+ years in diverse leadership roles: Extensive background in M&A, corporate development, and more recently, AI strategy
- Former M&A Executive: Arthur Andersen, PriceWaterhouseCoopers, and TransUnion; Also, founded, grew, and sold several startups

**WHAT OUR
CLIENTS CAN
EXPECT**

- Valuations: Independent fair-market appraisals for various purposes—no obligation to sell, with updates within 24 months
- M&A Advisory: Comprehensive support from valuation to marketing, due diligence, and closing while maintaining complete confidentiality and maximizing financial returns
- Professional Approach: Over three decades of experience combined with a nationwide network to enhance opportunities
- Confidentiality Assurance: Rigorous measures to preserve confidentiality at every stage of the process
- Efficient Marketing: Strategic execution that maximizes exposure and engagement
- Qualified Buyers: Pre-qualification processes to ensure focused efforts on viable opportunities
- Cost-Efficiency: No retainer or consultation fees, minimizing seller risk
- Success Rate: 85% of viable businesses sold within 12 months of engagement

**PROFESSIONAL
MEMBERSHIPS
and LICENSES**

- Pending Florida real estate license
- Former licensed attorney in Pennsylvania and New Jersey
- Active member of multiple South Florida Chambers of Commerce
- Active supporter of various charities, including Children's Hospital of Philadelphia and Hills vs Autism

ACTIVITIES

- Passionate about reading, golf, aviation, and amateur race car driving
- Cherish quality time with family (wife and three adult children) and friends