Under Contract!

A Neumann & Associates, LLC

Affiliated with Americas Largest Network of M&A Professionals

Business Profile **Engagement: 1492-2144A**

Company Information

Line of business: General Automotive Repair Shop

Location: Florida

In Business: 40 years

Employees: 5

Facilities: 2,940 SF auto shop on a ½ acre plot (owned)

Reason for Sale: Retirement

Company Assets:

• Net Working Capital	$1,000
• Leasehold Improvements	$0
• Office – Furniture & Computer	$2,500
• Vehicles, Trailers, Forklifts	$0
• Equipment & Tooling	$140,000
• Other	$0
Total Assets included in Sale	**$143,500**

Sales and Cash Flow: **(All Information Based On P&L/Tax Returns)**

Fiscal Year End	Revenue	Seller Discretionary Cash Flow
2022	$630,000	$215,000
2023	$690,000	$220,000
2024	$845,000	$280,000
2025 (e)	$930,000	$310,000

Executive Summary

This is a rare opportunity to acquire a well-established and highly reputable **Auto Repair Business** with 40 years of continuous operation in Central Florida. The Auto Repair Shop is known for its integrity, quality workmanship, and loyal customer base. As both an ASE Blue Seal of Excellence shop and a NAPA Auto Care Center, it offers strong brand credibility in a growing market. **The Real Estate is available for purchase with the business under separate agreement.**

The company enjoys a **strong competitive advantage** with its strategic location on a high-traffic corridor, with excellent visibility and access to a rising population base. The facility includes four service bays, office space, and additional land for expansion—offering room to add bays or launch complementary services.

Currently operating on a cash and check-only basis, it is projected that a new owner will obtain **significant additional growth** of 15-30% through the adoption of credit card and digital payments. Additional upside includes servicing foreign vehicles, hiring more technicians, and scaling operations.

The Auto Shop has been **fully reviewed and conservatively appraised** by an accredited national valuation firm at 3.8x EBITDA (2024). A full valuation report is included and there is $1,000 in Net Working Capital plus $142,500 in Fixed Assets included in the deal. The business is pre-qualified by an SBA lender subject to buyer's financials, and by implementing the proposed deal structure an owner operator will obtain close to **$170,000 benefit in after-acquisition-debt cash flow in Year #1 – almost 90% return on equity investment**.

A comfortable **transition period** will be provided by the owner who truly wants to see the business continue to flourish. The seller will consider a mid-term consulting agreement thereafter if required. A trained and highly qualified team will stay in place and support the new owner in the business.

(ALL DATA BASED ON SIGNED TAX RETURNS)

Deal Structure

(Proposed)

Buyer Cash Down @ Closing	$190,000
Buyer Bank Financing	$570,000
Seller Financing @ 11% / 5 years	$190,000
Long Term Debt Assumption	$0
Total Purchase Price	**$950,000**

Note: If applicable, all real estate offered by ANA Commercial Real Estate, LLC

Buyer Benefits

1) Stable business for 40 years – non-union shop
2) Motivated owner helping in the transition
3) Acquisition financing approved for 80% of asking price.

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NOTE: All data is based on signed tax returns and financial records. A Neumann & Associates has made no investigation or verification of the information presented herein. No additional information will be released until the Buyer has been fully reviewed and sufficient cash is available.