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CONTACT:

Eileen Zengel A Neumann & Associates, LLC (732) 872-6777

Smart Business Owner & Investor Seminar In New Jersey

Princeton, NJ, October 2024 - A Neumann & Associates LLC, New Jersey, announced their 22nd Executive Series seminar "*How To Value And Exit Your Business For Maximum Profit*". The event will provide business sellers and buyers with in-depth knowledge how to value privately held businesses and how to properly plan an exit or investment strategy. Topics include:

- Business valuations that withstand negotiation pressures
- What is needed for a valuation and what are key ratios to value a business
- The right professional packages to attract capable, legitimate buyers
- · How to qualify investors & sellers and which ones to avoid
- How to obtain a solid offer with the best deal structure for yourself
- What to do with Uncle Sam and what to look for in a closing attorney

The event will be held at <u>The Nassau Inn</u>, 10 Palmer Square, Princeton, New Jersey 08542 on Friday November 15, 2024, at 8:30 am to 12:30pm (Lunch will be served)

Interested parties should contact Eileen Zengel for registration information or register at www.TransferMyBusiness.com

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About A Neumann & Associates

A Neumann & Associates, LLC is a professional mergers & acquisitions and business brokerage firm having assisted business owners and buyers in the business valuation and business transfer process through its affiliations for the past 30 years. With an A+ Better Business Bureau rating, the company has senior trusted professionals with a deep knowledge based in multiple field offices along the East Coast and has performed hundreds of business valuations in its history. The firm's competitive transaction fees are based on successfully completing transactions. For more information, please contact A Neumann & Associates at 732-872-6777 or Info@NeumannAssociates.com