



**ANTHONY “TONY” VALENTINO**  
Managing Director, Northern NJ



**A NEUMANN & ASSOCIATES, LLC**  
Postal Box 500  
84 First Ave  
Atlantic Highlands  
New Jersey  
07716

#### **FOCUS**

- Valuations – an independent 3rd party “fair-market appraisal” for many different purposes – no obligation to sell – updates within 24 months
- M&A Advisory – from valuation to marketing to due diligence to closing, we help business owners sell their business while maintaining complete confidentiality and maximizing financial return

#### **EDUCATION and EXPERIENCE**

- Glassboro State University (currently Rowan University), BS Accounting
- 40 Years Financial and Senior Management Experience with Fortune 100 Companies in Financial Services and Entertainment
- CFO consulting to small and mid-sized businesses

#### **WHAT OUR CLIENTS CAN EXPECT**

- Professional Approach – over 3 decades experience and nationwide network
- Confidentiality – maintained and preserved at every step of the process
- Efficient Marketing – pinpoint execution maximizes exposure
- Qualified Buyers – pre qualification process ensures no wasted effort
- Cost-Efficiency – no retainer or consultation fees thus limits seller risk
- Success – 85% of viable businesses sold within 12 months of engagement

#### **LICENSES and ASSOCIATIONS**

- New Jersey Real Estate License
- Multiple NJ Chambers of Commerce
- Treasurer of the SEAS Monmouth sailing club

#### **ACTIVITIES**

- Enjoys Golfing
- Sailing
- Quality time with family (wife and 4 grown children) and friends