



**MICHAEL McENTEE**  
Managing Director



**A NEUMANN & ASSOCIATES, LLC**  
**Postal Box 500**  
**84 First Ave**  
**Atlantic Highlands**  
**New Jersey**  
**07716**

**FOCUS**

- Valuations: Independent 3rd party “Fair Market Appraisals” for client guidance with no obligation to sell – updates within 12 to 24 months
- M&A Advisory: From initial consultation through valuation, due diligence, marketing, and closing, we maintain complete confidentiality. Using our proven process, refined over a period of 30 years and involving hundreds of successful transactions, the sale of a business will provide its owner with the maximum possible financial return

**EDUCATION and  
EXPERIENCE**

- Bachelor of Science with Honors, Boston College Carroll School of Management
- Experienced partner working with major investment banking clients to build and manage tax advantaged portfolios for over 40 years
- Differentiated by contagious enthusiasm, positivity, intellectual curiosity, and a passion for gratifying clients
- Earned a reputation for acting with utmost integrity and always in clients’ best interest
- Retained to promote multiple firms in developing fixed income securities departments by building on long standing client relationships and in-depth market knowledge

**WHAT OUR  
CLIENTS CAN  
EXPECT**

- Professional Approach – over 3 decades experience and nationwide network
- Confidentiality – maintained and preserved at every step of the process
- Efficient Marketing – pinpoint execution maximizes exposure
- Qualified Buyers – prequalification process ensures no wasted effort
- Cost Efficiency – no retainer or consultation fees thus limits seller risk
- Success – 85% of viable businesses sold within 12 months of engagement

**PROFESSIONAL  
MEMBERSHIPS  
and LICENSES**

- License Holder: FINRA Series 7, Series 65, Series 63, and SEI
- Member: Boston College Alumni Association
- Member: MSG / Municipal Securities Group

**ACTIVITIES**

- Enjoys playing golf as well as collecting and restoring antique clocks