



A Neumann & Associates, LLC

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FOR IMMEDIATE RELEASE

A Neumann & Associates Brings Another Managing Director On-Board

Atlantic Highlands, NJ – August 9, 2021 - [A Neumann & Associates, LLC](http://www.neumannassociates.com), a premier Mergers & Acquisitions and business brokerage firm headquartered in New Jersey just announced the hiring of Joe Oddo, Managing Director South Carolina.

Joe enjoyed a 40-year dual career in sales management and political campaign management. He made himself a student of both crafts, exercising leadership and creativity to advance causes of both for-profit and non-profit entities.

Joe was able to help launch projects that changed industries starting with being the founding Internet Sales Manager for a high-volume retail auto dealer in Northern Virginia. Growing into a six-person team in three years, his team increased sales to over 20% of company total, and consistently generated a higher percentage of store's gross profits.

Subsequently Joe started a freelance consulting/writing business that provided clients with marketing material, business and campaign plans, training materials, speeches, media releases, book reviews, public policy essays, and even ghost-written full-length non-fiction manuscripts. Still having the political itch after majoring in Public Policy, Joe co-founded an independent political party in Virginia and ran for public office numerous times, which included making the ballot for US Congress in three successive election cycles.

Most recently a sales trainer and life coach, Joe welcomes the opportunity to be a transaction intermediary for sellers looking to maximize their benefits from exiting their business ownership.

He and his wife Deanna relocated to the Charleston, SC, area in 2020, where the only thing missing are the hills to present more challenging bicycle rides.

A Neumann & Associates has currently numerous openings for various regions, and encourages qualified professionals to contact the firm for further information.

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A Neumann & Associates, LLC is a professional mergers & acquisitions and business broker firm having assisted business owners and buyers in the business valuation and business transfer process through its affiliations for the past 30 years. With an A+ Better Business Bureau rating, the company has senior trusted professionals with a deep knowledge base in multiple field offices along the East Coast and has performed hundreds of business valuations in its history. The firm's competitive transaction fees are based on successfully completing transactions. For more information, please contact A Neumann & Associates, LLC. at 732-872-6777 or Info@NeumannAssociates.com