



TED KANTOR
Managing Director



A NEUMANN & ASSOCIATES, LLC
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Atlantic Highlands
New Jersey
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FOCUS

- Valuations: An independent 3rd party “fair market appraisal” for many different purposes; no obligation to sell – your valuation updates within 24 months
- M&A Advisory: From valuation to marketing to due diligence to closing, we help business owners sell their business while maintaining complete confidentiality and maximizing financial return using a proven process honed over 30 years and hundred of deals

EDUCATION and EXPERIENCE

- B.S. and MBA, Cornell University
- Accomplished senior executive with 30 years experience across multiple industries
- Successfully managed and grew both small and large companies or brands sized from \$1M to \$350M in revenue
- CEO of two companies including a start-up that we successfully took from idea to exit
- Founded a consulting firm to help companies with strategic planning, business strategy, and sales & marketing development
- Passionate about working with small to mid-sized business; active as a board or advisory member for multiple companies

WHAT OUR CLIENTS CAN EXPECT

- Professional Approach – over 3 decades experience and nationwide network
- Confidentiality – maintained and preserved at every step of the process
- Efficient Marketing – pinpoint execution maximizes exposure
- Qualified Buyers – prequalification process ensures no wasted effort
- Cost Efficiency – no retainer or consultation fees thus limits seller risk
- Success – 85% of viable businesses sold within 12 months of engagement

AFFILIATIONS

- Member of various Chambers of Commerce in New York and Connecticut
- Member MDL Partners
- Event Co-Chair Susan G. Komen

ACTIVITIES

- Loves fishing, boating and travel
- Former youth soccer coach