



STEVE CARTER
Managing Director



A NEUMANN & ASSOCIATES, LLC
Postal Box 500
84 First Ave
Atlantic Highlands
New Jersey
07716

FOCUS

- Valuations: An independent 3rd party “fair-market appraisal” for many different purposes; no obligation to sell – updates within 24 months
- M&A Advisory: From valuation to marketing to due diligence to closing, we help business owners sell their business while maintaining complete confidentiality and maximizing financial return using a proven process honed over 30 years and hundreds of deals

**EDUCATION and
EXPERIENCE**

- BS Economics, Pennsylvania State University, 1999
- Six Sigma, Villanova University
- Currently sitting on three different boards of technology startups looking for growth and investment
- Over 20 years of sales and technology management experience
- Managed a large technology sales team engaged with Fortune 100 clients with over 1 billion dollars in revenue
- Developed strategic plans for small businesses in a number of different industries to help them grow and develop their sales channels
- Worked directly with private equity to oversee the sale of a technology company for over \$500 million dollars

**PROFESSIONAL
MEMBERSHIPS
and LICENSES**

- Member of various Chambers of Commerce in New Jersey and Pennsylvania
- Licensed under New Jersey Real Estate Laws

ACTIVITIES

- Board Member of MLEF
- Golf and sailing enthusiast
- Coaching every and all sports my daughters play