



RICHARD WILDER
Managing Director



A NEUMANN & ASSOCIATES, LLC
Postal Box 500
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Atlantic Highlands
New Jersey
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FOCUS

- Valuations – an independent 3rd party “fair-market appraisal” for many different purposes – no obligation to sell – updates within 24 months
- M&A Advisory – from valuation to marketing to due diligence to closing, we help business owners sell their business while maintaining complete confidentiality and maximizing financial return

EDUCATION and EXPERIENCE

- 30 years executive experience in small to large organizations
- Senior executive for Iron Mountain and other organizations for 30 years, specializing in business management, operations, mergers & acquisitions, revenue growth, strategic planning and technology implementation
- Acquired, grew and sold a song production start-up business
- Eastern Connecticut State University - BBA Management

WHAT OUR CLIENTS CAN EXPECT

- Professional Approach – over 3 decades experience and nationwide network
- Confidentiality – maintained and preserved at every step of the process
- Efficient Marketing – pinpoint execution maximizes exposure
- Qualified Buyers – prequalification process ensures no wasted effort
- Cost-Efficiency – no retainer or consultation fees thus limits seller risk
- Success – 85% of viable businesses sold within 12 months of engagement

LICENSES and AFFILIATIONS

- Licensed MD Real Estate Salesperson
- Vice President, Long Beach Civic Association - Maryland

ACTIVITIES

- Avid scuba diver and boater
- Enjoys home improvement