



FRANK ARCOLEO
Vice President



A NEUMANN & ASSOCIATES, LLC
Postal Box 500
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Atlantic Highlands
New Jersey
07716

FOCUS

- Valuations – an independent 3rd party “fair-market appraisal” for many different purposes – no obligation to sell – updates within 24 months
- M&A Advisory – from valuation to marketing to due diligence to closing, we help business owners sell their business while maintaining complete confidentiality and maximizing financial return

EDUCATION and EXPERIENCE

- MBA, Management, The Wharton School, University of Pennsylvania, 1993
- MA, Philosophy, Tulane University, 1975
- BA, English/Philosophy, Tulane University, 1973, magna cum laude, Phi Beta Kappa
- Management consultant for KPMG and other firms over 35 years, specializing in strategic planning, financial management, business operations, and technology implementation

WHAT OUR CLIENTS CAN EXPECT

- Professional Approach – over 3 decades experience and nationwide network
- Confidentiality – maintained and preserved at every step of the process
- Efficient Marketing – pinpoint execution maximizes exposure
- Qualified Buyers – pre qualification process ensures no wasted effort
- Cost-Efficiency – no retainer or consultation fees thus limits seller risk
- Success – 85% of viable businesses sold within 12 months of engagement

LICENSES

- Licensed CPA, State of Louisiana
- Licensed PA Real Estate Salesperson

ACTIVITIES

- Founder and former President, Wharton Club of New Jersey
- Treasurer, Lancaster-Hempfield Rotary, Lancaster, PA
- Member of multiple PA Chambers Of Commerce
- Enjoys sailing, motor-boating, skiing, and reading