



AARON SOURY
Managing Director, Southern NY State & CT



A NEUMANN & ASSOCIATES, LLC
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Atlantic Highlands
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FOCUS

- Valuations – an independent 3rd party “fair market appraisal” for many different purposes – no obligation to sell – updates within 24 months
- M&A Advisory – from valuation to marketing to due diligence to closing, we help business owners sell their business while maintaining complete confidentiality and maximizing financial return

EDUCATION and EXPERIENCE

- Pace University BBA Marketing and Management
- Banking industry experience for 20 years. Worked with small to midsize (\$500,000 - \$60m annual sales) companies
- Founded and sold a small startup company

WHAT OUR CLIENTS CAN EXPECT

- Professional Approach – over 3 decades experience and nationwide network
- Confidentiality – maintained and preserved at every step of the process
- Efficient Marketing – pinpoint execution maximizes exposure
- Qualified Buyers – pre-qualification process ensures no wasted effort
- Cost Efficiency – no retainer or consultation fees thus limits seller risk
- Success – 85% of viable businesses sold within 12 months of engagement

AFFILIATIONS

- Board member of a non-profit nature center
- Rotary Club member
- Member of local chambers of commerce
- Founder and fundraiser for a 501(c)(3) non-profit scholarship foundation

ACTIVITIES

- Enjoys gardening
- Loves to travel