



**ACHIM NEUMANN**  
President



**A NEUMANN & ASSOCIATES, LLC**  
Postal Box 500  
84 First Ave  
Atlantic Highlands  
New Jersey  
07716

**FOCUS**

- Valuations – an independent 3<sup>rd</sup> party “fair-market appraisal” for many different purposes – no obligation to sell – updates within 24 months
- M&A Advisory – from valuation to marketing to due diligence to closing, we help business owners sell their business while maintaining complete confidentiality and maximizing financial return

**EDUCATION**

- MBA, Marketing, The Wharton School, University of Pennsylvania, 1983
- BA, Economics, Columbia University, Economics Prize Award Winner, 1981
- Handelsschule, Bremen, Germany, Graduated Top 10% of Class 1975 - 1977

**PAST EXPERIENCE**

- Managed M&A / Strategic Planning Process for a \$400 million electronic Fortune 500 company
- Launched music recording label, and developed the company from the ground up into a \$5 Million enterprise
- Successfully completed market entry project for leading European Demilitarization company specializing in explosive and ammunition
- Built an X-Ray security company from start-up. Established capital requirements from parent organization
- Coordinated the annual strategic plan

**LICENSES**

- Licensed under NJ Real Estate Laws
- Member in various Chambers Of Commerce from NY to MD

**ACTIVITIES**

- Involved in various Charitable organizations
- Enjoys boating and motorcycling
- Loves photography